

# Tárgytematika / Course Description

# **Management competencies**

NGM\_VS101\_1

Tárgyfelelős neve /

Teacher's name: dr. Konczosné dr. Szombathelyi Márta Félév / Semester: 2016/17/1

Beszámolási forma /

**Assesment:** Beszámoló (ötfokozatú)

Tárgy heti óraszáma / Tárgy féléves óraszáma /

Teaching hours(week): 2/2/0 Teaching hours(sem.): 0/0/0

### OKTATÁS CÉLJA / AIM OF THE COURSE

### Short content (annotation):

Aim of the subject is improving the managerial effectiveness. During the lectures and seminars the students learn about the theories and practice of management roles, tasks. The lectures consist of the basic and scientifically up-to-date theories, models, methods and empirical results regarding the topics of management, the basic theories of management by - approaches (Objectives, Delegation, Exception, Motivation), the fundamental management approaches by Peter Drucker, Henry Mintzberg, John P. Kotter.

The accompanying seminars for practical exercises in management activities focus on the development of precise operative and practical knowledge of value based management as well as the development of social and managerial skills of the attendants. It also takes into account and teaches aspects of personnel development.

### TANTÁRGY TARTALMA / DESCRIPTION

Lectures Seminars

Management terms & theories Work in team: Founding SME

Specific models of management TQM, LEAN, strategic approach, ...

Managerial decisions. Planning, Organizing Planning with Canvas system

Motivation theories and technics; supervising Work in team: using Maslow pyramid as tool for managing a situation

What makes a good manager? (knowledge, skills, attitudes and competencies, power) Managerial styles Factors of managerial competence. Excellence in management: examples from the world

Organizational performance & managerial impacts: Managing corporate communication and corporate relations

Planning a PR campaign

Managing reputation and image (product/service, brand, company, persons)

Reputation measuring methods; Ranking (Global 500, Most admired companies of the world, ...)

Managing crises

Case studies: tactics handling crises

Cross-cultural management

Working in multicultural environment; Expatriates; Intercultural competencies

Managing changes, dealing with environmental factors

Group consultations: preparing the presentations of group work (Excellence in management: analysing good examples)

Self-development: time management

Time-managing tools, time analyses, fight again the timewasting factors

Corporate responsibility: good citizenship, CSR

Presentation 2.

Talent management, creativity

Individual consultation: preparing the essay (What makes a good manager?)

Managing generational gaps

Presentation 3.

## SZÁMONKÉRÉSI ÉS ÉRTÉKELÉSI RENDSZERE / ASSESMENT'S METHOD

#### **Assessment:**

Individual essay (What makes a good manager?)

20 points

Presentation in groups (Excellence in management: analysing good examples)

30 points

Written examination, based on lectures, readings, presentations & consultations

50 points

### KÖTELEZŐ IRODALOM / OBLIGATORY MATERIAL

### Required reading(s):

Whetten, David A. – Cameron Kim S. (2016): Developing Management Skills, Global Edition, 9/E, Pearson

### Suggested readings:

Adekola, Abel – Sergi, Bruno, 2008. Global business management. Aldershot: Ashgate Publishing Appleby, R. C.: Modern Business Administration. Pitman Publishing, London, 1991.

Blanchard, K. H. et al. (2001), Management of Organisational Behavior: Leading Human Resources, Prentice Hall, Upper Saddle River, N.J.

Coombs, Timothy, W. (2014): Ongoing Crisis Communication. Planning, Managing, and Responding (Fourth Edition) SAGE Publications, Inc

Hofstede, Gert – Hofstede, Jan (2010): Cultures and Organizations: Software of the Mind, Third Edition. The Mc Grow Hill Co.

by Geert Hofstede (Author), Gert Jan Hofstede

Kotter, J. P. (1990): A force for change - How management differs from leadership, the free press, new York. Osterwalder, Alexander (2010): Business Model Generation: A Handbook for Visionaries, Game Changers, and Challengers. John Wiley and Sons Inc., Hoboken, New Jersey

Schwenker, Burkhard - Spremann Klaus, 2009. Management between strategy and finance: The four seasons of business. SPRINGER: Berlin

Wilcox, Denis L. – Cameron, Glen T. (2006): Public Relations. Strategic and tactics. Pearson Inc.

Tench, Ralph – Yeomans, Liz (2009). Exploring public relations. Harlow: Financial Times Prentice Hall, 2nd ed.

Date: Győr, 2016. 09. 02.

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